## ANNUAL REPORT

LICENSEE TRUMP TAJ MAHAL CASINO RESORT

ADDRESS 1000 BOARDWALK

ATLANTIC CITY, NEW JERSEY 08401

FOR THE YEAR ENDED DECEMBER 31, 1993

TO THE

CASINO CONTROL COMMISSION

OF THE

STATE OF NEW JERSEY

NAME OF OFFICER IN CHARGE

OF CORRESPONDENCE REGARDING

OFFICIAL TITLE......SENIOR VICE PRESIDENT, FINANCE

ATLANTIC CITY, NEW JERSEY 08401

#### TRADING NAME OF LICENSEE: TRUMP TAJ MAHAL CASINO RESORT

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FOR THE YEAR ENDED DECEMBER 31, 1993.

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## **BALANCE SHEETS**

DECEMBER 31, 1993 AND 1992

(\$ IN THOUSANDS)

DESCRIPTION	territoria de la companya de la comp	DECEMBER	DECEMB
(b)		(c) 1993	(d) 1997
ASSETS		*************************	
Current Assets:			
Cash and cash investments	·····\$	58,024	\$ 34
Marketable securities			
Receivables and patrons' checks (net of allowance for doubtful account	its - 1993, \$4,346; 1992,		
\$5,275)		13,034	14
Inventories		4,685	3
Prepaid expenses and other current assets	••••••••••	3,986	3
		· · · · · · · · · · · · · · · · · · ·	
Total current assets		79,729	55
Investment, Advances, and Receivables - CRDA		7,132	4
Property and Equipment - Gross NOTE 3		863,316	846
(Accumulated Depreciation/Amortization) NOTE 3		(140,482)	(104)
Other Assets		1,793	1.
		1,,,,,	1,
Total Assets	s	811,488	\$ 802,
		011,100	302,
LIABILITIES AND EQUITY			
Current Liabilites:	1		
Accounts Payable	e	2 024	• .
Notes Payable		3,934	5,
Current portion of long-term debt:		-	
Dué to affiliates			
Other	4		
Income taxes payable and accrued	<b></b>	805	
Other accrued expenses NOTE 5	•••••••••••••••••••••••••••••••••••••••		
Other current liabilities	••••••	36,009	32,
Total current liabilities	••••••	10,042	6,1
	***************************************	50,790	44,5
Long-Term Debt:			
Due to affiliates			
Other NOTES 2 &	4	580,464	550,1
Deferred Credits.	4	45,301	45,5
Other Liabilities		-	·····
Commitments Contingencies and Subscenary France No.		28,312	31,3
Commitments, Contingencies and Subsequent Events NOTES 10 &	. 14		
Cotal Liabilities			
Total Liabilities		704,867	671,6
tockholders' Partners' or Proprieto-1- Factor			
stockholders', Partners', or Proprietor's Equity		106,621	130,8
otal Liabilities and Equity			
		l l	

## STATEMENTS OF INCOME

TWELVE MONTHS ENDED DECEMBER 31, 1993 AND 1992

(\$ IN THOUSANDS)

(6)	(c) 1993	(d) 1992
REVENUE:		
Casino	446.016	* 417.00
Rooms.	\$ 446,216 40,682	
Food and Beverage.	55,953	41.04
Other	16,656	59,45
Total Revenue	559,507	16,45
Less: Promotional allowances	56,444	534,93
Net Revenue	502.062	61,25
	503,063	473,68
COSTS AND EXPENSES:		
Cost of Goods and Services.	235,187	227.60
Selling, General and Administrative.	135,308	227,60
Provision for Doubtful Accounts.	3,472	128,38
Total Costs and Expenses	373,967	6,19
Gross Operating Profit	129.096	362,18
Depreciation and Amortization	36.858	111,49
Charges from Affiliates other than Interest:	30,030	36,38
Management Fees.		-
Other	5.016	
Income (Loss) From Operations	87.222	4,51° 70,590
Other Incomé (Expenses):		, 0,5,0
Interest (Expenses) - Affiliates		(98,072
Interest (Expenses) - External NOTE 4	(6,042)	(5,977
Investment Alternative Tax and Related Income(Expense) - Net	(2,764)	(2,563
Nonoperating Income (Expense) - Net	1,382	923
Total Other Income (Expenses).	(109,761)	(105,689
Income (Loss) Before Income Taxes and Extraordinary Items	(22,539)	( <b>35</b> ,099
Provision (Credit) for Income Taxes.	-	-
Income (Loss) Before Extraordinary Items.	(22,539)	(35,099
Extraordinary Items	-	_
Net Income (Loss)	\$ (22,539)	(35,099

The accompanying notes are an intergral part of the financial statements.

Valid comparisons cannot be made without using information contained in the notes.

## STATEMENTS OF INCOME

THREE MONTHS ENDED DECEMBER 31, 1993 AND 1992

(\$ IN THOUSANDS)

DESCRIPTION (b)	(	c) 1993	(d) 1992
REVENUE:			
Casino			
Rooms	\$	108,139	\$ 98,99
Food and Beverage	••••	9,636	9,26
Other		14,105	12,69
Total Revenue.		3,730	4,15
Less: Promotional allowances.		135,610	125,11
Net Revenue		14,071	12,102
	•••••	121,539	113,013
COSTS AND EXPENSES:			
Cost of Goods and Services.		50.000	
Selling, General and Administrative.		58,920	54,366
Provision for Doubtful Accounts.	••••	34,129	31,529
Total Costs and Expenses.		(296)	441
Gross Operating Profit		92,753	86,336
Depreciation and Amortization	••••	28,786	26,677
Charges from Affiliates other than Interest:	•••••	9,371	9,138
Management Fees.		-	
Other	•••••	1 005	
Income (Loss) From Operations.	••••	1,287	1,061
	•••-	18,128	16,478
Other Income (Expenses):			
Interest (Expenses) - Affiliates		(26,029)	(24,867)
Interest (Expenses) - External		(2,509)	(2,180)
investment Alternative Tax and Related Income(Expense) - Net		(677)	(617)
Nonoperating Income (Expense) - Net		531	228
Total Other Income (Expenses)		(28,684)	(27,436)
income (Loss) Before Income Taxes and Extraordinary Items		(10,556)	(10.958)
Provision (Credit) for Income Taxes		(10,550)	(10,938)
Income (Loss) Before Extraordinary Items	····	(10,556)	(10.050)
Extraordinary Items		(10,330)	(10.958)
Net Income (Loss)		(10,556) \$	(10.050)
	• • • • • • • • • • • • • • • • • • • •	(10,330) 3	(10,958)

The accompanying notes are an intergral part of the financial statements. Valid comparisons cannot be made without using information contained in the notes.

# STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

FOR THE YEARS ENDED DECEMBER 31, 1993 AND 1992
UNAUDITED
(\$ IN THOUSANDS)

## **NOT APPLICABLE**

	1993		1992	
DESCRIPTION	(C) SHARES	(D) DOLLARS		(F) DOLLAR
Common Stock:				
Beginning Balance (January 1)		\$		s
Sale of Stock.	L			
Ending Balance.				
Preferred Stock:				
Beginning Balance (January 1)				
Sale of Stock				
Ending Balance.	•••			
Additional Paid-in Capital:				
Beginning Balance (January 1)				
***************************************	:			
Ending Balance.				
Treasury Stock:				
Beginning Balance (January 1)				(
Purchase of Additional Stock				(
Sale or Retirement of Stock		· /		(
Ending Balance		(		<u> </u>
Subscriptions Receivable for Capital Stock:		1		
Beginning Balance (January 1)		( )		•
	L			
Ending Balance	. •			
Net Unrealized Loss on Noncurrent Marketable Equity Securities:		( )	(	
Reginning Relance (Icanon 1)				
Beginning Balance (January 1)		)	(	
Ending Releace				
Ending Balance		)	(	
	_			
Beginning Balance (January 1)		- L		
Prior Period Adjustments.				
Net Income (Loss)				
Dividends.	(	)	(	
Ending Balance.				
nding Stockholders'				
Equity		1		
	7		\$	

## STATEMENTS OF CHANGES IN PARTNERS' OR PROPRIETOR'S EQUITY

FOR THE YEARS ENDED DECEMBER 3I, 1993 AND 1992

(\$ IN THOUSANDS)

The Roll of the Roll	DESCRIPTION (b)	(c) 1993	(d) 1992
Invested Capital:			(4) 1972.
Beginning Balance		\$ 123,74	15 \$ 123.74
Capital Contributions		123,7	0 125,74
			0 (
			15 123,745
Accumulated Income (Loss):			
Beginning Balance		8,97	3 44.072
Prior Period Adjustments		0,37	0 44,072
Net Income (Loss)		(22,53	9
			0 (33,099
Ending Balance		(13,56	<u> </u>
Capital Withdrawals:			
Beginning Balance		(1,82	5)
Additional Capital Withdrawals		(1,02	2)
Partnership Distribution	NOTE 12	(1,73	3) (1,825
Ending Balance		(3,55)	
Net Unrealized Loss On Noncurrent			
Beginning Balance			-   -
Ending Balance			0
Ending Postners' on Promise of Fu-	uity	\$ 106,621	

The accompanying notes are an intergral part of the financial statements. Valid comparisons cannot be made without using information contained in the notes.

## STATEMENT OF CASH FLOWS

#### FOR THE YEARS ENDED DECEMBER 31, 1993 AND 1992

#### (\$ IN THOUSANDS)

INE	Branche Barrier Barrie		
		(c) 1993	(d) 1992
	Net Cash Provided (Used) by Operating Activities	\$ 34,055	\$ 22,94
	Cash Flows from Investing Activities:		
2	Purchase of Short-Term Investment Securities		
3	Proceeds from the Sale of Short-Term Investment Securities	_	
4	Purchase Outflows for Property and Equipment.		(10.11
5	Proceeds from Disposition of Property and Equipment	(16,752)	(12,11
6	Purchase of Casino Reinvestment Obligations.	(5,408)	(F. 64)
7	Purchase of Other Investments and Loans/Advances Made	(3,408)	(5,64
8	Proceeds from Disposal of Investments and Collection of Advances and Long-Term		*
	Receivables		
9	Cash Outflows to Acquire Business Entities		-
10		_	·
l I			
12	Net Cash Provided (Used) by Investing Activities.	(22,160)	(17.750
		(22,100)	(17,759
	Cash Flows from Financing Activites:		
3	Cash Proceeds from Issuance of Short-Term Debt		
4	Payments to Settle Short-Term Debt		-
5	Cash Proceeds from Issuance of Long-Term Debt.	_	8,000
6	Costs of Issuing Debt.	_	8,000
7	Payments to Settle Long-Term Debt	(759)	(8,675
8	Cash Proceeds from Issuing Stock or Capital Contributions	(137)	(8,073
9	Reduction in Debt Due To Restructuring.	_	
0	Subcontractor's Note Settlement	_	
1	Issuance of Additional Bonds.	14.579	8.844
2	Partnership Distribution.	(1,733)	(1,825
3	Net Cash Provided (Used) by Financing Activites	12,087	6,344
		12,007	0,344
4	Net Increase (Decrease) in Cash and Cash Equivalents	23,982	11,527
		20,702	11,341
5 0	Cash and Cash Equivalents at Beginning of Period	34,042	22.515
		37,072	44,313
5 (	Cash and Cash Equivalents at End of Period	58,024	34,042
		JU, VAT   1	,042

#### SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

C	ash Paid During Period for: Interest (Net of Amount Capitalized)		
27	Interest (Net of Amount Capitalized)	\$ 75.972	\$ 74,778
28	Income Taxes	\$ -	\$ -

## STATEMENT OF CASH FLOWS

#### FOR THE YEARS ENDED DECEMBER 31, 1993 AND 1992

#### (\$ IN THOUSANDS)

3)	(6)	(c) 1993	(d) 1992
	Net Cash Flows from Operating Activities:		
	Net Income (Loss)	\$ (22,539)	\$ (35,099
	Noncash Items Included in Income and Cash Items Excluded from Income:	(22,339)	(33,095
	Depreciation and Amortization of Property and Equipment	36.858	36,388
	Amortization of Other Assets	- 50,038	30,386
	Amortization of Debt Discount or Premium	15.745	13,172
	Deferred Income Taxes - Current	- 13,743	13,172
	Deferred Income Taxes - Noncurrent	-	
	(Gain) Loss on Disposition of Property and Equipment		
	(Gain) Loss on Casino Reinvestment Obligations	2.644	3086
	(Gain Loss from Other Investment Activities	2,077	3000
	Net (Increase) Decrease in Receivables and Patrons' Checks		2,848
	Net (Increase) Decrease in Inventories	(1,612)	2,048
	Net (Increase) Decrease in Other Current Assets	(315)	(1,038
	Net (Increase) Decrease in Other Assets	(765)	(226
	Net Increase (Decrease) in Accounts Payables	(1,225)	640
	Net Increase (Decrease) in Other Current Liabilities Excluding Debt	7.145	(2,248)
	Net Increase (Decrease) in Other Noncurrent Liabilities Excluding Debt	(4,835)	3.906
	Net Increase in Notes Payable.	(+,633)	3,900
	Costs related to lease guarantee	1.763	1.519
1	Vet Cash Provided (Used) by Operating Activites	\$ 34,055 \$	

#### SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING AND FINANCING ACTIVITIES

Acquisition of Property and Equipment:	T		T	
48 Additions to Property and Equipment	s	17,562	\$	12,382
49 Less: Captial Lease Obligations Incurred		(810)	+	(27)
Cash Outflows for Property and Equipment	. \$	16,752		12,111
Acquisition of Business Entities:				
51 Property and Equipment Acquired	2	N/A	•	N/A
52 Goodwill Acquired.	` <b> </b>	IVA -	•	N/A
Net Assets Acquired Other than Cash, Goodwill, and Property and Equipment	` <b></b> -	-		
54 Long-Term Debt Assumed.	<u> </u>	-		
Issuance of Stock or Capital Invested.		-		
Cash Outflows to Acquire Business Entities	. \$		\$	
Stock Issued or Capital Contributions:				
Total Issuances of Stock or Capital Contributions	s	N/A	\$	N/A
Less: Issuances to Settle Long-Term Debt		-		14774
Consideration in Acquisition of Business Entities	<b>`</b>	-		
60 Cash Proceeds from Issuing Stock or Capital Contributions.		_	\$	-
			<del>-</del>	

#### TRUMP TAJ MAHAL CASINO RESORT NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1993

## NOTE 1 - ORGANIZATION, OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization and Operation:

The accompanying consolidated financial statements include those of Trump Taj Mahal Associates (the "Partnership"), and its wholly owned subsidiary, Trump Taj Mahal Funding, Inc. (the "Company"). All significant intercompany balances and transactions have been eliminated in the consolidated financial statements.

Trump Taj Mahal Associates was formed on June 23, 1988, as a New Jersey limited partnership. The Partnership was converted to a general partnership in December, 1990. As a result of the Plan of Reorganization (Note 2), the current partners and their respective ownership interests are Trump Taj Mahal, Inc. ("TTMI"), 49.995%, The Trump Taj Mahal Corporation ("Trump Corp."), .01%, and TM/GP Corporation ("TMGP"), the managing general partner, and a wholly owned subsidiary of Taj Mahal Holding Corp. ("Holding"), 49.995%.

The Partnership was formed for the purpose of acquiring, constructing and operating the Trump Taj Mahal Casino Resort (the "Taj Mahal"), an Atlantic City Hotel, Casino and Convention Center Complex. On April 2, 1990, the Partnership opened the Taj Mahal to the public.

Trump Taj Mahal Funding, Inc. (the "Company") was incorporated on June 3, 1988 for the purpose of raising funds through the issuance of its 14% First Mortgage Bonds, Series A, due 1998 (the "Bonds"), the proceeds of which were loaned to the Partnership for construction of the Taj Mahal. The Bonds were subsequently exchanged for the Company's 11.35% Mortgage Bonds, Series A, due 1999 (the "New Bonds"), as more fully described in Note 2. Since the Company has no business operations, its ability to repay the principal and interest on the New Bonds is completely dependent on the operations of the Partnership.

Donald J. Trump beneficially owns 50% of the Company and the Partnership and has pledged his total ownership interest as collateral under various debt agreements.

#### **Summary of Significant Accounting Policies:**

#### Revenue Recognition

Casino revenues consist of the net win from gaming activities, which is the difference between gaming wins and losses. Revenues from hotel and other services are recognized at the time the related service is performed. During 1992, certain Progressive Slot Jackpot Programs were discontinued which resulted in approximately \$2,186,000 of related accruals being taken into income.

#### Promotional Allowances

Gross revenues include the retail value of complimentary rooms, food, beverages and other services furnished to patrons. The retail value of these promotional allowances is deducted from gross revenues to arrive at net revenues. The cost of promotional allowances is charged to operations. Promotional allowances consisted of the following:

	Year Ended December 31		
	<u>1993</u>	<u> 1992</u>	
	(in th	ousands)	
Rooms	\$23,079	\$23,692	
Food & Beverage	30,734	34,403	
Other	2,631	3,155	
	<u>\$56,444</u>	\$61,250	

#### Income Taxes

The accompanying financial statements do not include a provision for Federal income taxes of the Partnership, since any income or losses allocated to the Partners are reportable for Federal income tax purposes by the Partners.

Under the New Jersey Casino Control Commission regulations, the Partnership is required to file a New Jersey corporation business tax return.

#### <u>Inventories</u>

Inventories are carried at cost on a weighted average basis.

#### Property and Equipment

Property and equipment is recorded at cost and is depreciated on the straight-line method over the estimated useful lives of assets. Estimated useful lives range from

three to seven years for furniture, fixtures and equipment and 40 years for buildings and building improvements. Leasehold improvements are amortized over the term of the related lease commencing in the period these assets are placed in service. The interest expense associated with borrowings used to fund the purchase and construction of the Taj Mahal has been capitalized and is being amortized over the estimated useful life of the facility.

#### Cash and Cash Investments

Cash and cash investments include hotel and casino funds, funds on deposit with banks and temporary investments having a maturity of three months or less.

#### **NOTE 2 - PLAN OF REORGANIZATION:**

On July 16, 1991, the Company, the Partnership, and its general partners filed a voluntary petition for relief under Chapter 11 of title 11, United States Code (the "Bankruptcy Code"). On July 17, 1991 these entities filed a Plan of Reorganization, as amended (the "Plan"). The Plan was confirmed by the Bankruptcy Court on August 28, 1991 and the Plan was consummated on October 4, 1991 (the "Effective Date"). Pursuant to the terms of the Plan, the Company's 14% First Mortgage Bonds, Series A, due 1998 (the "Old Bonds") were exchanged for the Company's 11.35% Mortgage Bonds, Series A, due 1999 (the "New Bonds") and certain modifications were made to the terms of bank borrowings, and amounts owed to both Donald J. Trump and his affiliates. In addition, approximately 50% of the ownership interest in the Partnership was transferred indirectly to the holders of the Old Bonds. Since the Company has no business operations, its ability to repay the principal and interest on the New Bonds is completely dependent on the operations of the Partnership.

In accordance with AICPA Statement of Position 90-7, "Financial Reporting By Entities in Reorganization Under the Bankruptcy Code", the New Bonds when issued were stated at the present value of amounts to be paid, determined at current interest rates (effective rate of approximately 18%). The effective interest rate of the New Bonds was determined based on the trading price of the New Bonds for a specific period. Stating the debt at its approximate present value resulted in a reduction of approximately \$204,276,000 in the carrying amount of the New Bonds. This gain is being offset by increased interest costs over the period of the New Bonds to accrete such bonds to their face value at maturity. At December 31, 1993, the unaccreted balance of this discount approximated \$172,417,000. The current interest rates of other borrowings approximated their stated interest rates as of the Effective Date. The accretion amounted to approximately \$15,745,000 in 1993 and \$13,172,000 in 1992.

The restructuring resulted in an extraordinary gain, net of deferred state income tax

of \$7,155,000, totaling approximately \$259,618,000, including the \$204,276,000 discussed above and \$20,000,000 related to settlement of debts due construction subcontractors, with the balance representing a discharge of accrued interest on indebtedness. Additionally, the restructuring resulted in a discharge of related party indebtedness in the approximate amount of \$48,744,000, which has been accounted for as a contribution to capital.

#### **NOTE 3 - PROPERTY AND EQUIPMENT**

	December 31,		
	<u>1993</u>	<u> 1992</u>	
	(i	n thousands)	
Land	\$ 37,291	\$ 37,291	
Buildings	646,653	639,695	
Furniture, fixtures and equipment	148,401	144,022	
Leasehold improvements	30,971	25,676	
Total	863,316	846,634	
Less Accumulated Depreciation	(140,482)	(104,505)	
Net Property and Equipment	\$722,834	\$742,129	

#### **NOTE 4 - LONG TERM DEBT**

Long term debt consisted of the following at December 31:

	<u>1993</u>	1992 (in thousands)
Long-term Portion		
Due to affiliates:  Trump Taj Mahal Funding, Inc. (A)  Unamortized discount  Net	\$752,881 (172,417) \$580,464	\$738,302 (188,162) \$550,140
Other:  Bank term loan (B)  Other  Total other	\$ 45,138 163 <u>\$ 45,301</u>	\$ 45,314 228 \$ 45,542
Current Portion		
Other: Bank term loan (B) Other Total other	\$ 176 629 \$ 805	\$ 160 353 \$ 513

#### NOTE 4 - LONG TERM DEBT (continued)

Interest Expense Affiliates	Twelve months ended 1993, (in the	December 31, 1992 lousands)
interest Expense Affiliates		
Trump Taj Mahal Funding, Inc. (A) Accretion - bond discount (Note 2) Accretion - lease guarantee (Note 6B Total	\$ 84,829 15,745 1,763 \$102,337	\$ 83,381 13,172 1,519 <u>\$ 98,072</u>
Interest Expense External		
Bank term loan (B) Other Working Capital line of credit Total	\$ 4,765 1,097 <u>180</u> \$ 6,042	\$ 4,341 845 791 <u>\$ 5,977</u>
Interest Expense Affiliates	Three months ended D  1993  (in tho	December 31, 1992 usands)
Trump Taj Mahal Funding, Inc. (A) Accretion - bond discount (Note 2) Accretion - lease guarantee (Note 6B) Total	\$ 21,360 4,203 466 \$ 26,029	\$ 20,949 3,516 402 \$ 24,867
Interest (Income) Expense External		
Bank term loan (B) Other Working Capital line of credit Total	\$ 1,537 903 69 \$ 2,509	\$ 1,090 761 329 \$ 2,180

(A) On the Effective Date of the Plan, each \$1,000 principal amount of the Company's 14% First Mortgage Bonds, Series A, due 1998 was exchanged for \$1,070 principal amount of the Company's 11.35% Mortgage Bonds, Series A, due November 15, 1999 together with one share of Holding's Class B, redeemable common stock, par value \$.01 per share for each \$1,000 principal amount of New Bonds. The New Bonds and Class B Stock trade together as

a Unit, and may not be transferred separately. Interest on the New Bonds is due semi-annually on each November 15 and May 15. Interest on the New Bonds must be paid in cash on each interest payment date at the rate of 9.375% per annum (the "Mandatory Cash Interest Amount"). In addition to the Mandatory Cash Interest Amount, effective May 15 1992 and annually thereafter, an additional amount of interest (the "Additional Amount") in cash or additional New Bonds or a combination thereof, is payable equal to the difference between 11.35% of the outstanding principal amount of the New Bonds and the Mandatory Cash Interest Amount previously paid. To the extent that there is excess available cash flow ("EACF") of the Partnership, as defined in the Indenture for the immediately preceding calendar year, the Company will pay the Additional Amount in cash up to 10.28% and the balance thereof may be paid at the option of the Company in cash or additional Units, provided that an equivalent amount of cash is used to purchase or redeem Units. Additional New Bonds issued on the Effective Date amounted to approximately \$7,208,000. The Additional Amounts due for the period from October 4, 1991 through May 15, 1992 and for the period from May 15, 1992 to May 15, 1993 of \$8,844,000 and \$14,579,000, respectively, were paid entirely in New Bonds. Of the \$14,869,000 Additional Amount due May 15, 1994, the Partnership expects to satisfy \$2,621,000 in cash from EACF and the \$12,248,000 balance in New Bonds.

The New Bonds are guaranteed as to payment of principal and interest by the Partnership and are secured by a mortgage on the Partnership's real property.

(B) On November 3, 1989, the Partnership entered into a loan agreement with National Westminster Bank, U.S.A. (the "NatWest Loan") which provided financing up to \$50,000,000 for certain items of furniture, fixtures and equipment installed in the Taj Mahal. The Partnership failed to make interest and principal payments commencing October 1, 1990 and the terms of the NatWest Loan were modified as part of the Plan. The restructured NatWest Loan bears interest at 9 3/8% per annum. Principal and interest is payable monthly in the fixed amount of \$373,000 to be applied first to accrued interest and the balance to the extent available, to principal, through maturity, November 15, 1999. Additionally, on May 15 of each year (May 15, 1992 through May 15, 1999), to the extent principal is still outstanding, NatWest will receive 16.5% of the EACF of the preceding calendar year in excess of the Additional Amount, to be applied first to accrued but unpaid interest, and then to principal.

The NatWest Loan is secured by a first priority lien on the furniture, fixtures and equipment acquired with the proceeds of the NatWest Loan plus any after acquired furniture, fixtures and equipment that replaces such property, or of the same type, provided however, that the NatWest Loan may be

subordinated to a lien to secure purchase money financing of such after acquired property up to 50% of the value of such after acquired property.

In addition to the above borrowings, in November, 1991 the Partnership obtained a working capital line of credit in the amount of \$25,000,000 with a maturity of five years. Interest on advances under the line is at prime plus 4% with a minimum of 9% per annum. The Agreement provides for a 1% annual fee and 3/4% unused line fee and contains various covenants during the term of the facility. During 1993, no amounts have been outstanding under the line. During 1992, \$8,000,000 was drawn under the line and repaid.

Aggregate annual maturities of long term debt at accreted value are as follows:

1994	\$	805,000
1995		356,000
1996		200,000
1997		233,000
1998		256,000
Thereafter	79	7,137,000

Also see Note 14, Subsequent Event

#### **NOTE 5 - OTHER ACCRUED EXPENSES**

	December 31,	
	<u>1993</u>	<u>1992</u>
	(in the	ousands)
Accrued Advertising	\$ 2,387	\$ 1,980
Accrued interest	11,460	8,700
Accrued payroll & related	11,381	11,045
Progressive jackpot	2,206	2,210
Accrued taxes	2,912	2,912
Other	**5,663_	**5,269_
Total	<u>\$ 36,009</u>	\$ 32,116

<sup>\*\*</sup> None of the individual components of Other exceed 5% of the total.

#### **NOTE 6 - OTHER CURRENT LIABILITIES**

The Partnership has engaged in certain transactions with Donald J. Trump and entities that are wholly and partially owned by Donald J. Trump. Amounts owed to (from) these affiliates at December 31 are indicated below:

	<u>1993</u> (in thou	1992 (sands)
Affiliates: Donald J. Trump (A) Trump Taj Mahal Realty ("Realty") (B) Trump's Castle Associates (C) Trump Plaza Associates (C) Helicopter Air Service (D)	\$ 537 69 (73) (43) 490	\$ 311 175 (51) (43) 392
Advance deposits Unredeemed chip liability Insurance reserves Other	1,046 3,056 4,879 571 9,552	802 2,475 2,530 590 6,397
Total	<u>\$ 10,042</u>	<u>\$ 6,789</u>

- (A) Pursuant to the Plan, the Partnership has entered into a Services Agreement (the "Services Agreement"), which provides that Donald J. Trump will render to the Partnership marketing, advertising, promotional and related services with respect to the business operations of the Partnership. In consideration for the services to be rendered, the Partnership will pay an annual fee equal to 1.5% of the Partnership's earnings before interest, taxes and depreciation, as defined, less capital expenditures and partnership distributions for such year, with a minimum base fee of \$500,000. The services fee is payable monthly through November 15, 1999, although the agreement provides for earlier termination under certain events. Portions of the fee have been assigned to First Fidelity Bank in connection with the Loan to Realty which has been guaranteed by Donald J. Trump. For the years ended December 31, 1993 and 1992, the Partnership incurred \$1,571,000 and \$1,319,000, respectively, under the Services Agreement.
- (B) As part of the Plan, the leases between the Partnership and Realty were amended and consolidated. The amended lease extends the term through 2023 and provides for base rentals payable by the Partnership, prior to the

time that the NatWest Loan is paid in full, of \$2,725,000 per year, plus 3 1/2% of the EACF less the Additional Amount and, upon payment in full of the NatWest loan, increasing to include the payments to which NatWest is otherwise entitled under the amended NatWest Agreement (Note 4). The amended lease was assigned by Realty to First Fidelity Bank ("First Fidelity"). The first \$3,300,000 received by First Fidelity each year will be applied to the interest due on the Realty loan (the "Loan"). Any additional sums paid will also reduce the Partnership's guarantee (see below) and the principal amount of the Loan. The Loan is secured by a first mortgage lien on the underlying parcels owned by Realty.

Pursuant to a limited subordinated guarantee the Partnership will, under certain circumstances, reimburse First Fidelity for any deficiency in the amount owed to First Fidelity upon maturity of the Loan, up to a maximum of \$30,000,000, provided that First Fidelity first pursues its first mortgage lien on the parcels, and provided further that the New Bonds have been paid in full. Inasmuch as the Partnership's lease payments are Realty's sole source of funds to satisfy the Loan and the amount of the Loan exceeds the estimated fair market value of the land by more than \$30,000,000, the Partnership recorded the present value of the maximum guarantee amount as of the Effective Date. Discounted at 15%, a reasonable incremental cost of capital, the obligation amounted to approximately \$9,103,000, which amount has been included in restructuring costs in the accompanying financial statements. This obligation is being accreted as interest expense over the life of the New Bonds and is included in Other Liabilities. amounted to approximately \$1,763,000 and \$1,519,000 for the years ended December 31, 1993 and 1992, respectively.

As part of a proposed recapitalization, the Partnership is negotiating with First Fidelity to release its liens on the Realty property and to eliminate the above mentioned guarantee. In connection therewith, the Partnership agreed to a payment of \$1,487,500 to First Fidelity, \$952,869 of which was paid during December, 1993 with the balance payable on March 31, 1994 in consideration of First Fidelity agreeing to extend its date to complete the transaction to May 31, 1994.

(C) The Partnership engages in various transactions with the two other Atlantic City hotel/casinos owned by Donald J. Trump. These transactions are charged at cost or normal selling price in the case of retail items and include the utilization of fleet maintenance and limousine services, certain shared professional fees and payroll costs as well as complimentary services offered to customers. During 1993, the Partnership incurred approximately \$1,100,000 and \$83,000 of costs for these services from Trump Castle and Trump Plaza, respectively. In addition, the Partnership charged \$256,000 and \$255,000 to

Trump Castle and Trump Plaza, respectively, for similar services. During 1992, the Partnership incurred approximately \$622,000 and \$93,000 of costs for these services from Trump Castle and Trump Plaza, respectively. In addition, the Partnership charged \$67,000 and \$309,000, to Trump Castle and Trump Plaza, respectively, for similar services.

(D) Helicopter Air Services and Trump Shuttle provided aircraft charters and travel services to certain patrons of the Taj Mahal on behalf of the Partnership. For the years ended December 31, 1993 and 1992, the Partnership incurred no charges from Helicopter Air Services. During 1992, the Partnership incurred charges of \$29,000 from Trump Shuttle.

#### **NOTE 7 - OTHER LIABILITIES**

Other liabilities at December 31, consisted of the following (in thousands):

	<u>1993</u>	<u>1992</u>
Deferred taxes	\$ 7,155	\$ 7,155
Insurance reserves	1,637	1,837
Accrued interest - Long Term	6,672	9,113
Accounts payable - Long Term	-	1,000
Lease guarantee (Note 6B)	12,731	10,968
Other	117_	1,311
	_\$28,312	<u>\$31,384</u>

#### **NOTE 8 - CHARGES FROM AFFILIATES**

,	Twelve months ende 1993	d December 31,
Other:		nousands)
Rent	\$ 2,725	\$ 2,725
Allocated salaries	720	403
Trump Services Agreement	<u>1,571</u>	1,389
	<u>\$ 5,016</u>	<u>\$ 4,517</u>
	Three months ended	d December 31,
	<u>1993</u>	<u>1992</u>
Other	(in the	ousands)
Other:		
Rent	\$ 681	\$ 681
Allocated salaries	259	110
Trump Services Agreement	347_	<u>270</u>
	\$ 1,287	\$ 1,061

#### NOTE 9 - NON-OPERATING INCOME (EXPENSE)

	Twelve months, ended 1993 (in tho	December 31, 1992 usands)
Interest Income	\$ 1,382 \$ 1,382	\$ 923 \$ 923
	Three months ended 1993 (in tho	<u>1992</u>
Interest Income	\$ 531 \$ 531	\$ 228 \$ 228

#### **NOTE 10 - COMMITMENTS AND CONTINGENCIES**

#### Leases and Employment Agreements

The Partnership has entered into employment agreements with certain key employees and lease agreements for land, office and warehouse space under noncancellable operating leases expiring at various dates through 2023. At December 31, 1993, minimum commitments under these arrangements are as follows:

1994	\$ 6,315,000
1995	5,539,000
1996	5,376,000
1997	4,078,000
1998	2,756,000
Thereafter	68,125,000

Rent expense was approximately \$4,540,000 and \$4,942,000 for the years ended December 31, 1993 and 1992, respectively.

The Partnership's Coastal Area Facilities Review Act ("CAFRA") Permit requires that certain improvements be made to another land parcel leased from Realty known as the Steel Pier. The CAFRA permit is issued by the New Jersey Department of Environmental Protection Energy ("NJDEPE") and is a condition to the operation of the Taj Mahal. These improvements were to have commenced by October, 1992 and be completed within eighteen months of commencement. The Partnership

initially proposed a concept to improve the Steel Pier, the estimated cost of which is \$30,000,000 which concept was approved by NJDEPE. The Partnership is seeking a modification of its CAFRA Permit to reduce the scope of such improvements, and has applied for an extension of the commencement and completion dates. In March of 1993, the Partnership was granted a one-year extension of the commencement and completion dates based upon an interim use of the Pier for an amusement park. The Partnership has applied for an additional one-year extension of the required commencement and completion dates of the improvements of the Steel Pier based upon the same interim use of the pier for an amusement park.

#### Employee Benefit Plan

Effective January 1, 1989, the Partnership established the Taj Mahal Retirement Savings Plan ("the Benefit Plan") for its employees over 21 years of age who are not covered by a collective bargaining agreement. The Benefit Plan is structured to qualify for favorable tax treatment under Section 401(k) of the Internal Revenue Code and allows eligible participants to contribute up to 15% of their salary (certain limits apply, as defined) to the Benefit Plan with a matching Partnership contribution of 50% of the first 4% of such employee salary contribution. The funds are invested by a Benefit Plan trustee. Partnership contributions for the years ended December 31, 1993 and 1992 were \$870,000 and \$841,000, respectively.

#### Casino License Renewal

The Company and the Partnership are subject to regulation and licensing by the New Jersey Casino Control Commission (the "CCC"). The Partnership's casino license must be renewed periodically, is not transferable, is dependent upon the financial stability of the Partnership and can be revoked at anytime. Upon revocation, suspension for more than 120 days, or failure to renew the casino license due to the Partnership's financial condition or for any other reason, the Casino Control Act (the "Act") provides that the CCC may appoint a conservator to take possession of and title to the hotel and casino's business and property, subject to all valid liens, claims and encumbrances. On March 15, 1993, the CCC renewed the casino license of the Partnership through March 31, 1995.

#### Legal Proceedings

The Partnership, its Partners, certain of its employees and the Company are involved in various legal proceedings incurred in the normal course of business including certain claims initiated in the Bankruptcy Court. In the opinion of management of the Partnership, the expected disposition of these proceedings would not have a material effect on the Partnership's or the Company's financial condition or results of operations.

#### Investment Obligation

The Act requires the Partnership to make qualified investments, as defined, in New Jersey, or pay an investment alternative tax to the New Jersey Casino Reinvestment Development Authority ("CRDA"). Commencing in 1991, and for a period of twenty-five years thereafter, the Partnership must either obtain investment tax credits, as defined, in an amount equivalent to 1.25% of its gross casino revenues or pay an alternative tax of 2.5% of its gross casino revenues, as defined. Investment tax credits may be obtained by making qualified investments or by the purchase of bonds. The Partnership intends to satisfy much of its investment obligation through the purchase of bonds. The bonds traditionally bear interest at below-market interest rates; accordingly, the Partnership has reduced its carrying value of the investment by 50% of their expected cost and charged operations approximately \$2,764,000 and \$2,563,000 in 1993 and 1992, respectively. The Partnership is required to satisfy its obligations to the CRDA on a quarterly basis.

#### **NOTE 11 - JACKPOT PAYOUTS IN MERCHANDISE**

The Company purchased motor vehicles and antique slot machines to be used as jackpot payouts. This merchandise was accounted for as operating expenses of the Slot Department which are included in the accompanying statements of income as costs of goods and services.

	Twelve months 1993	ended December 31, 1992
Merchandise - jackpot payouts	<u>\$102,892</u>	<u>\$182,425</u>
	Three months	ended December 31,
	<u>1993</u>	<u>1992</u>
Merchandise - jackpot payouts	<u>\$ 21,577</u>	<u>\$ 7,631</u>

#### NOTE 12 - PARTNERSHIP DISTRIBUTION

The Partnership is obligated to reimburse Holding for its operating expenses which consist of directors and officers liability insurance, board of director fees and expenses, and administrative expenses. Total expenses for the years ended December 31, 1993 and 1992 approximated \$1,733,000 and \$1,825,000, respectively.

#### NOTE 13 - FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amount of the following financial instruments of the Company and the Partnership approximates fair value, as follows: (a) cash and cash equivalents and accrued interest payable are based on the short term nature of the financial instruments; and, (b) CRDA deposits are based on the valuation allowances to give effect to the below market interest rates.

The estimated fair values of the other financial instruments are as follows (Note 3):

11.35% Mortgage Bonds (a)	December 31, (in thousands)		
	<u>1993</u>	<u>1992</u>	
Carrying Amount Fair Value	\$580,464 761,350	\$550,140 595,256	

(a) The fair value of the Mortgage Bonds is based on quoted market prices as of December 31, 1993 and 1992.

There are no quoted market prices for the Partnership's NatWest Loan and other debt and a reasonable estimate of their value could not be made without incurring excessive costs.

#### **NOTE 14 - SUBSEQUENT EVENT**

On March 8, 1994, Mr. Trump, the Partnership, the Registrant and Holding executed a letter with Putnam Investment Management which set forth the terms of a proposed restructuring transaction which would include (i) an exchange offer with the holders of the Bonds, (ii) an acquisition by Trump of all the Holding Class A Common Stock for a cash price of \$29.50 per share, (iii) the repayment of certain indebtedness and (iv) an equity-level financing, the proceeds of which, together with approximately \$35 million of cash on hand, would be used to fund the cash requirements for the transaction. On the same date, each of Hamilton Partners, L.P. and Prudential Securities signed a letter which indicated its agreement to the \$29.50 per share price for the Holding Class A Common Stock. There can be no assurance that such recapitalization will be consummated, or if consummated as to its ultimate terms.

## TRADING NAME OF LICENSEE: TRUMP TAJ MAHAL CASINO RESORT

# SCHEDULE OF RECEIVABLES AND PATRONS' CHECKS

**DECEMBER 31, 1993** 

(\$ IN THOUSANDS)

TRIF		UNTS RECEIVABLE BA		
INE		ACCOUNT BALANCE	ALLOWANCE	ACCOUNTS RECEIVABLE
(a)	(b)	(c).	(d)	NET OF ALLOWANCE (e
	Patrons' Checks:			
<u>1</u>	Undeposited Patrons' Checks	\$ 8.027		
2	Returned Patrons' Checks	7,366		
3	Total Patrons' Checks	15.393	\$ (4.099)	\$ 11,294
4	Hotel Receivables	1,600	(247)	1,353
	Other Receivables:			
1000		_		
<u>5</u>	Receivables Due From Officers and Employees	0		
6	Receivables Due From Affiliates	0		
	July 2010 Partitions	U		
7	Other Accounts and Notes Receivables	387		
8	Total Other Receivables	387	0	387
				367
9 7	Totals (Form 205)	17,380	\$ (4,346)	\$ 13.034

	UNDEPOSITED PATRONS' CHECKS ACTIVITY	
LINE (f)	DESCRIPTION (g)	AMOUNT (b)
<u>10</u>	Beginning Balance (January 1)	
11	Counter Checks Issued (excluding counter checks issued through transactions	
	relating to consolidations, partial redemptions, substitutions, and patrons' cash	
	deposits)	261.226
<u>12</u>	Checks Redeemed Prior to Deposit (excluding the unredeemed portion of counter	
	checks redeemed through partial redemptions, and excluding checks redeemed	
	through transactions relating to consolidations, substitutions, and patrons' cash	
	deposits)	(192,755
13	Checks Collected Through Deposits	(55,076
14	Checks Transferred to Returned Checks	(14,691)
15	Other Adjustments	
16	Ending Balance	\$ 8,027
17	"Hold" Checks included in Balance on Line 16	\$ 0
18	Provision for Uncollectible Patrons' Checks	
19	Provision as a Percent of Counter Checks Issued	1.3%
100		

#### TRADING NAME OF LICENSEE: TRUMP TAJ MAHAL CASINO RESORT

## PROMOTIONAL EXPENSES AND ALLOWANCES

(\$ IN THOUSANDS)

#### FOR THE TWELVE MONTHS ENDED DECEMBER 31, 1993

	PROMOTIONAL ALLOWANCES		PROMOTIONAL EXPENSE	
	# OF	DOLLAR	# OF	DOLLAR
	RECIPIENTS	AMOUNTS	RECIPIENTS	AMOUNTS
Rooms	169,521	\$23,079		\$
Food	1,540,202	18,880		
Beverage	4,986,701	9,381		
Travel			33,252	5,032
Coin			3,000,463	39,598
Coupon	358,260	2,473		
Entertainment	117,480	1,921		
Retail & Gifts			7,258	296
Other	46,171	710	194,612	9,684
Total	<u>7,218,335</u>	<u>\$56,444</u>	<u>3,235,585</u>	<u>\$54,610</u>

#### FOR THE THREE MONTHS ENDED DECEMBER 31, 1993

	PROMOTIONAL ALLOWANCES		PROMOTIONAL EXPENS	
	# OF	DOLLAR	# OF	DOLLAR
,	RECIPIENTS	AMOUNTS	RECIPIENTS	AMOUNTS
Rooms	43,134	\$ 5,382		\$
Food	403,480	5,055		
Beverage	1,316,131	2,489		
Travel			6,335	1,265
Coin			670,165	9,883
Coupon	44,423	361	,	,
Entertainment	36,399	607		
Retail & Gifts			1,698	55
Other	8,880	<u>177</u>	31,076	2,594
Total	<u>1,852,447</u>	<u>\$14,071</u>	709,274	<u>\$13,797</u>

7/92 CCC-245

## STATEMENT OF CONFORMITY AND ACCURACY

STATE OF NEW JERSEY	:		
COUNTY OF ATLANTIC	:SS. :		
R. BRUCE MCKEE NAME	, being duly sworn according to law upon my oath deposes and says:		
1. I have examined this Annual Report.			
<ol> <li>All the information contained in this Report has be Report Instructions and Uniform Chart of Account</li> </ol>	een prepared in conformity with Casino Control Commission's Annual		
3. The information contained in this Annual Report is	s accurate to the best of my knowledge and belief.		
	SIGNATURE SIGNATURE		
	SIGNATURE		
	Senior Vice President, Finance TITLE		
	0548-11 LICENSE NUMBER		
Subscribed and Sworn to before me this 14th day of March, 1994	On Behalf Of:		
Biryan S. Cours	Trump Taj Mahal Associates		
Signature	Casino Licensee		
EM ROUND C. CONTRA MATERY LYCE CONTRACTORY For the contractor of the contractory			

Basis of Authority to Take Oaths

## ANNUAL EMPLOYMENT AND PAYROLL REPORT

ADDRESS TRUMP TAJ MAHAL CASINO RESORT
ADDRESS 1000 BOARDWALK
ATLANTIC CITY, NEW JERSEY 08401

FOR THE YEAR ENDED DECEMBER 31, 1993

# CASINO CONTROL COMMISSION OF THE STATE OF NEW JERSEY

## GROSS REVENUE ANNUAL TAX RETURN

LICENSEE TRUMP TAJ MAHAL CASINO RESORT

ADDRESS 1000 BOARDWALK

ATLANTIC CITY, NEW JERSEY 08401

FOR THE YEAR ENDED DECEMBER 31, 1993

TO THE

CASINO CONTROL COMMISSION

OF THE

STATE OF NEW JERSEY

RECEIVED FEU

MAR 14 1994

CASINO CONTROL COMMISSION

NAME OF OFFICER IN CHARGE
OF CORRESPONDENCE REGARDING

THIS QUARTERLY REPORT......RON ALCORN

OFFICIAL TITLE.......VICE PRESIDENT – CASINO FINANCE

ADDRESS...... 1000 BOARDWALK

ATLANTIC CITY, NEW JERSEY 08401

TRADING NAME OF LICENSEE: TRUMP TAJ MAHAL CASINO RESORT

## ANNUAL EMPLOYMENT AND PAYROLL REPORT SIGNATURE PAGE

FROM JANUARY 1, 1993 THROUGH DECEMBER 31, 1993

2/14/94 Date

Director of Finance and Controller

Title

## GROSS REVENUE ANNUAL TAX RETURN

#### FOR THE YEAR ENDED DECEMBER 31, 1993

#### (\$ IN THOUSANDS)

E		1		
60000	sino win or (loss)			
	Table games revenue		180,952	
	Coin-operated devices revenue		264,504	-
	Total revenues			\$ 445,4
Les	ss - adjustment for uncollectible patrons' checks:			
	Provision for uncollectible patrons' checks		3,269	
	Maximum adjustment (4% of line 3)		17,818	
	• • • • • • • • • • • • • • • • • • • •		17,818	
	Adjustment (the lesser of line 4 or line 5)			3,2
Gro	ss revenues (line 3 less line 6)			442,18
Tax	on gross revenues - current year (8% of line 7)			
				35,37
Aud	lit or other adjustments to tax on gross revenues in prior years			
Tota	al tax on gross revenues (line 8 plus or minus line 9)			35,37
F	enuary		1,959	
Ja	anuary		1,959	
N	1arch		2,413	
	pril		3,032	
	fay		2,606	
	ine		3,524	
			2,658	
, J.	ıly	V	3,149	
6	ugust		3,904	
	eptember		2,880	
	ctober		2,732	
	ovember		3,280	
D	ecember		2,308	
Ja	nuary		930	
	Total deposits made for tax on current year's gross revenues			35,375
Settle	ement of prior years' tax on gross revenues resulting from audit or other adjustments -			
(de	posits) credits.			
	,		<u>_</u>	0
Gross	s revenues tax payable (line 10 less line 24 plus or minus line 25)			
	revenues and payable (time to less time 24 plus of minus line 25)		IS	(0)

## STATEMENT OF CONFORMITY AND ACCURACY

STATE OF NEW JERSEY	:			
	:SS.			
COUNTY OF ATLANTIC	:			
RON ALCORN NAME	, being duly sworn according to law upon my oath deposes and says:			
1. I have examined this Gross Revenue Annual Tax	Return.			
2. All the information contained in this Report has be Revenue Annual Tax Return Instructions and Unit	een prepared in conformity with Casino Control Commission's Gross form Chart of Accounts.			
3. The information contained in this Return is accura	ate to the best of my knowledge and belief.			
	SIGNATURE RON ALCORN			
	Vice President - Casino Finance TITLE			
	01623-11 LICENSE NUMBER			
Subscribed and Sworn to before me this 10th day of March, 1994.	On Behalf Of:			
Brendag, Shibault Signature	Trump Taj Mahal Casino Resort Casino Licensee			
TINGS INTEREST TERM TERMS TO A CONTROL FOR THE PROPERTY OF T				

to Take Oaths